

Sales Representative (m/f/d) in technical sales

FORTech Software is a quality-conscious software service provider with more than 30 years of development experience. Our customers are mainly from the automation industry, automotive industry and medical technology. We support them in all phases of the development and maintenance of complex industrial measurement and image processing systems. We develop customised software for industrial applications with a focus on embedded systems and system-related software.

Your tasks:

- Independent acquisition of new customers
- Continuous support and further development of existing customers
- Strengthening customer loyalty
- Product and company presentation to interested parties and customers - independently or in a team with a technician
- Preparation and follow-up of quotations
- Maintaining the database
- Creating customer analyses to determine potential and requirements

Your strengths:

- Technical and commercial training, industrial engineer in electrical engineering or mechanical engineering or similar
- Experience in sales and an interest in technology
- Strong communication skills and enjoy selling
- Industry knowledge or experience with embedded systems and system-related software
- Independent way of working and future-orientated thinking
- Business fluent in written and spoken language
- Willingness to travel, driving licence class 3/B
- High level of self-motivation, ability to work in a team, flexibility and resilience
- Good knowledge of English

You can look forward to:

- Thorough induction training from our experienced team
- Challenging and varied tasks
- Flat hierarchies and short decision-making processes
- Flexible work organisation through flexitime and mobile working

Apply now and join our team!